

SECURE YOUR RETIREMENT YEARS WITH US!

WHY IS IT IMPORTANT TO ENSURE OUR PENSION?

In 2023, the sum of the monthly **average pension is HUF 208,168¹**, while monthly net **average salary is more than twice as high, at HUF427,700²**.

Not only day-to-day living expenses, but average life expectancy also continues to rise: we may as well live up to 15-20 years as a pensioner. **Key questions:** In what financial circumstances would we like to spend nearly one-fifth of our life? **Would nearly half of the average salary be sufficient to maintain the quality of life as a pensioner for 15-20 years?**

Unless we are willing to lower our living standards and spend our retired years wanting, we need to create a balance today and take steps to ensure our financial security in an elderly age.

WHY A VOLUNTARY PENSION SAVINGS ACCOUNT?



FAVORABLE COSTS

Pension savings with one of the lowest cost in the self-care market

- > The more you pay, the lower the rate of cost deduction³
- > Transparent operation: no hidden or unexpected costs



+ TAX REFUND UP TO HUF 150,000⁴

State-supported:

- +20% for contributions** in the form of a tax refund⁴
- > E.g. tax refunds may increase your savings by **+HUF 2,000 after a payment of HUF 10,000**



FLEXIBLE SAVINGS - YOU MAY PAY AS MUCH AS YOU WANT AT ANY TIME

- > the amount of regular savings may be modified depending on your current life situation⁵
- > you may increase your balance with occasional, extraordinary contributions
- > it may be paid by your employer or you may pay it from your Cafeteria plan



INHERITABLE WITHOUT ENCUMBRANCES

- > You may appoint more than one beneficiaries.
- > In case of an unexpected event, your family members will receive the savings within a few weeks.

HOW MUCH IS IT WORTH SAVING?

One of the greatest benefits of voluntary pension fund savings is that **the amount of contributions can be adjusted to the current life situation**. However, **the sooner you start to save regularly, the higher the sum available to you when you retire, which may be up to twice as much as the sum of your payments, thanks to the tax refunds and the return.**⁶



When starting your career

The aim is to establish financial awareness:
you may establish your future by regularly paying a lower monthly sum.

If you can begin your savings with as little as **HUF 9,000** a month, you may have **HUF 12.8 million** when you are 65 years old.

With monthly savings of **HUF 10,000**, you may have **HUF 14.3 million** after 30 years.

With monthly savings of **HUF 20,000**, you may have up to **HUF 29 million** at your disposal in 30 years.



When you are in your 40's

The focus is on building your existence, family planning – **investing in a future still 20-30 years away takes a backseat.**

If you can only spend **HUF 10,000** a month on your pension savings, **HUF 6.3 million** may accumulate on your retirement account in 20 years.

With a monthly payment of **HUF 20,000**, your savings may reach **HUF 13 million** in 20 years.

With monthly savings of **HUF 30,000**, you may augment your future state pension by **HUF 19.3 million**.



50+, approaching retirement

Increased motivation: a growing number of people make more and more provisions for their retired years. **Making a decision earlier lessens the burden.**

If you save up **HUF 20,000** on a regular basis in the 10 years prior to your retirement, you may have nearly **HUF 4.2 million** at your disposal when you are 65 years old.

With monthly savings of **HUF 50,000**, you may save **HUF 10.5 million** in 10 years.

By maximizing eligible tax refund, with a monthly payment of **HUF 62,500** you may have **HUF 13 million** when you retire.

WHAT DOES THE ALFA VOLUNTARY PENSION FUND OFFER TO ITS CLIENTS?

- > **With our experience of more than 28 years in Hungary**, we claim to have **outstanding experience** in the pension fund market
- > The **3rd largest pension fund** in Hungary
- > We have disbursed pension schemes to nearly 105,000 clients in the value of more than HUF 106 billion
- > We currently manage pension savings of **161,000 clients**

PROFESSIONAL INVESTMENT: a diverse portfolio offer, multiple award-winning Asset Manager

You can choose from **6 differently composed investment portfolios**, each having a different risk and a rate of return to be realized on the investment. Higher risk portfolios can generate higher returns on the long term.

	Recommended investment period	Risk rating	Composition
Money market	1-3 years	low	It consists of short-term Hungarian government bonds, discount treasury bills
Classic	1-5 years	low	It contains safer securities, i.e., almost exclusively government securities
Balanced	5-15 years	medium	It predominantly contains government securities, and, to a smaller degree, domestic and international shares
Experts Absolute Yield	5-15+ years	medium-high	Hungarian and international money market and capital market instruments
Growth	15+ years	high	It predominantly contains the shares of domestic and international well capitalized firms with growth potential
MegaTrend	15+ years	high	It contains the shares of companies that contribute to long-term processes and trends affecting the whole world (demographic changes, scarcity of resources, energy efficiency, urbanization, innovation)

2 OF OUR PORTFOLIOS ENDED 2023 WITH NET RETURNS ABOVE 26%

Portfolios and inflation	Net returns (%) and inflation in 2023	Portfolio's asset ratio 31.12.2023 (%)	10-year average net return rate and inflation (2014-2023)	15-year average net return rate and inflation (2009-2023)
Money market*	14,62	1,00	14,62	14,62
Classic	21,79	6,00	2,66	4,56
Balanced	26,42	51,00	4,30	6,12
Experts Absolute Yield	20,49	13,00	4,76	6,48
Growth	26,47	19,00	6,07	7,87
MegaTrend	13,38	10,00	7,40	8,41
Inflation	17,60	-	4,87	4,56

Source: Pension Fund returns and inflation disclosed by the Nation Bank of Hungary (mnb.hu). Past performance shall not guarantee future returns.
* The Money Market portfolio was set up in January 2023 so, instead of the 10- and 15-year data, we indicated the net returns in 2023 in accordance with the statutory provisions.

ADMINISTRATION FROM THE COMFORT OF YOUR HOME.

- > After registering for our **online customer service**, you will be able to check your account balance at any time, pay with your bank card after only a few clicks, modify certain data and change portfolios at no cost.
- > By using our **E-post service**, you may contribute to a paperless future. Request electronic correspondence to your Online Customer Service account!
- > **Online rate chart**: be up-to-date, monitor your savings.

WE WILL HELP YOU PLAN A PATH TO A SERENE OLD AGE!

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1 Source: https://www.ksh.hu/stadat_files/szo/hu/szo0034.html
2 Source: <https://www.ksh.hu/gyorstajekoztatok#/hu/document/ker2311>
3 For payments made to individual accounts, our Fund deducts costs using the following bands: 10% is deducted from the part of the annual contribution of the member between HUF 0 – 10,000, 6% from the part between HUF 10,001 – 120,000, 5% from the part between HUF 120,001 – 240,000, 3% from the part between HUF 240,001 – 500,000, 2% from the part between HUF 500,001 – 1,000,000. No deduction is made from the part of the membership fee above HUF 1,000,000.
4 You may apply for a 20% tax refund after your individual payments and corporate payments (supporter's donation, employer contribution) but only up to the amount of personal income tax on the consolidated tax base paid in the given year and only up to HUF 150,000. The information provided here is not complete, you may be eligible for a tax refund with regard to your other savings, too. Details: www.alfanyugdij.hu
5 The minimum membership fee determined in the Articles of Association that every Fund member must pay. It is HUF 9,000.
6 Calculation parameters: The calculations were made using Alfa Voluntary Pension Fund's calculator, assuming a 2% real membership fee increase and a 2% real return expectation (HUF 0 initial savings). Results were rounded up. The tax refund currently available was assumed for the entire length of the membership. The operating costs of Alfa Voluntary Pension Fund effective on 01.01.2024 were deducted from the membership fee. Calculations are based on estimations and are not to be regarded as an offer. When calculating the future value, we considered the forecasts made by the Ministry for National Economy. Future results cannot be guaranteed.